

A MULTIPLIER APPROACH TO UNDERSTANDING THE MACRO IMPLICATIONS OF HOUSEHOLD FINANCE

YiLi Chien, Harold Cole and Hanno Lustig

Roine Vestman, Professor Sargent's Reading Group, New York University

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Taking heterogeneity in households' trading technology as a given, what are the implications for...

1. ...the moments of asset prices? What role does non-participation play?
2. ...households' portfolios?
3. ...consumption moments?
4. ...the wealth distribution?

Methodological contribution

- ▶ A solution method based on multipliers, rather than moments of the wealth distribution

Related papers

- ▶ Empirical household finance: Calvet, Campbell and Sodini (2007)
- ▶ Models with non-participation: Basak and Cuoco (1998), Guvenen (2005)
- ▶ Wealth distribution: Krusell and Smith (1997), Favilukis (2007)

Notation

- ▶ Aggregate shock: z^t
- ▶ Idiosyncratic shock: η^t (iid across HH's)
- ▶ $\pi(z^{t+1}, \eta^{t+1} | z^t, \eta^t) = \pi(z_{t+1} | z_t) \pi(\eta_{t+1} | z_{t+1}, \eta_t)$
- ▶ Successor nodes: $z^{t+1} \succ z^t$; set of successor histories: $\{z^\tau \succ z^t\}$
- ▶ History from zero to $t - 1$ contained in η^t : $\eta^{t-1}(\eta^t)$

Endowment

- ▶ $Y(z^t) = \exp\{z_t\} Y(z^{t-1})$
- ▶ Diversifiable income (dividend on the stock mkt): $(1 - \gamma)Y(z^t)$
- ▶ Non-diversifiable income: $\gamma Y(z^t)\eta_t$

Preferences

- ▶ $U(c) = E \left\{ \sum_{t \geq 1}^{\infty} \beta^t \pi(z^t, \eta^t) \frac{c(z^t, \eta^t)^{1-\alpha}}{1-\alpha} \right\}$

4 types of HH's

- ▶ Active traders: Complete, z-complete
- ▶ Passive traders: Diversified, Non-participants

Prices

- ▶ Aggregate state prices:
$$q[(z^{t+1}, \eta^{t+1}), (z^t, \eta^t)] = \pi(\eta^{t+1} | z^{t+1}, \eta^t) q(z_{t+1}, z^t)$$
- ▶ Arrow-Debreu prices:
$$\tilde{P}(z^t, \eta^t) = \pi(z^t, \eta^t) P(z^t, \eta^t) = q(z_t, z^{t-1}) q(z_{t-1}, z^{t-2}) \dots q(z_1, z^0) q(z^0)$$
- ▶ $m(z^{t+1} | z^t) = P(z^{t+1}) / P(z^t)$ (one SDF if $\mu_c = 0$)

1. Complete traders (c)

$$\begin{aligned} & \gamma Y(z^t) \eta_t + a_{t-1}(z^t, \eta^t) + \sigma(z^{t-1}, \eta^{t-1}) [(1 - \gamma) Y(z^t) + \bar{\omega}(z^t)] - c(z^t, \eta^t) \\ \geq & \sum_{z^{t+1} \succ z^t} q(z_{t+1}, z^t) \sum_{\eta^{t+1} \succ \eta^t} a_t(z^{t+1}, \eta^{t+1}) \pi(\eta^{t+1} | z^{t+1}, \eta^t) + \sigma(z^t, \eta^t) \bar{\omega}(z^t) \end{aligned}$$

2. z-complete traders (z)

$$\begin{aligned} & \gamma Y(z^t) \eta_t + a_{t-1}(z^t, \eta^{t-1}) + \sigma(z^{t-1}, \eta^{t-1}) [(1 - \gamma) Y(z^t) + \bar{\omega}(z^t)] - c(z^t, \eta^t) \\ \geq & \sum_{z^{t+1} \succ z^t} q(z_{t+1}, z^t) a_t(z^{t+1}, \eta^t) + \sigma(z^t, \eta^t) \bar{\omega}(z^t) \end{aligned}$$

3. Diversified traders (div)

$$\gamma Y(z^t) \eta_t + \sigma(z^{t-1}, \eta^{t-1}) [(1 - \gamma) Y(z^t) + \bar{w}(z^t)] - c(z^t, \eta^t) \geq \sigma(z^t, \eta^t) \bar{w}(z^t)$$

4. Non-participants (np)

$$\gamma Y(z^t) \eta_t + a_{t-1}(z^{t-1}, \eta^{t-1}) - c(z^t, \eta^t) \geq \sum_{z^{t+1} \succ z^t} q(z_{t+1}, z^t) a_t(z^t, \eta^t)$$

Market clearing

$$\sum_{\eta^t} \left[\begin{array}{l} \mu_1 a_{t-1}^c(z^t, \eta^t) + \mu_2 a_{t-1}^z(z^t, \eta^{t-1}(\eta^t)) \\ + \mu_4 a_{t-1}^{np}(z^{t-1}(z^t), \eta^{t-1}(\eta^t)) \end{array} \right] \pi(\eta^t | z^t) = 0$$

$$\sum_{\eta^t} \left[\mu_1 \sigma^c(z^t, \eta^t) + \mu_2 \sigma^z(z^t, \eta^t) + \mu_3 \sigma^{div}(z^t, \eta^t) \right] \pi(\eta^t | z^t) = 1$$

Net wealth

$$\hat{a}_{t-1}(z^t, \eta^t) \equiv a_{t-1}(z^t, \eta^t) + \sigma(z^{t-1}, \eta^{t-1}) [(1 - \gamma)Y(z^t) + \omega(z^t)]$$

2. z-complete traders

$$\hat{a}_{t-1}(z^t, [\eta^{t-1}, \eta_t]) = \hat{a}_{t-1}(z^t, [\eta^{t-1}, \tilde{\eta}_t]) \quad \forall z^t, \eta^{t-1} \text{ and } \eta_t, \tilde{\eta}_t \in N$$

3. Diversified traders

$$\frac{\hat{a}_{t-1}([\mathbf{z}^{t-1}, z_t], [\eta^{t-1}, \eta_t])}{(1 - \gamma)Y(\mathbf{z}^{t-1}, z_t) + \omega(\mathbf{z}^{t-1}, z_t)} = \frac{\hat{a}_{t-1}([\mathbf{z}^{t-1}, \tilde{z}_t], [\eta^{t-1}, \tilde{\eta}_t])}{(1 - \gamma)Y(\mathbf{z}^{t-1}, \tilde{z}_t) + \omega(\mathbf{z}^{t-1}, \tilde{z}_t)}$$

$$\forall \mathbf{z}^{t-1}, \eta^{t-1} \text{ and } z_t, \tilde{z}_t \in Z \text{ and } \eta_t, \tilde{\eta}_t \in N$$

4. Non-participants

$$\hat{a}_{t-1}([\mathbf{z}^{t-1}, z_t], [\eta^{t-1}, \eta_t]) = \hat{a}_{t-1}([\mathbf{z}^{t-1}, \tilde{z}_t], [\eta^{t-1}, \tilde{\eta}_t])$$

$$\forall \mathbf{z}^{t-1}, \eta^{t-1} \text{ and } z_t, \tilde{z}_t \in Z \text{ and } \eta_t, \tilde{\eta}_t \in N$$

Lagrangian

$$\begin{aligned}
 L = & \min_{\{\chi, \nu, \varphi\}} \max_{\{c, \hat{a}\}} \sum_{t=1}^{\infty} \beta^t \sum_{(z^t, \eta^t)} u(c(z^t, \eta^t)) \pi(z^t, \eta^t) \\
 & + \chi \{ \text{present value budget constr.} \} \\
 & + \sum_{t \geq 1} \sum_{(z^t, \eta^t)} \nu(z^t, \eta^t) \{ \text{measurability constr. in } (z^t, \eta^t) \} \\
 & + \sum_{t \geq 1} \sum_{(z^t, \eta^t)} \varphi(z^t, \eta^t) \{ \text{borrowing constr. in } (z^t, \eta^t) \}
 \end{aligned}$$

Lagrangian a la Marcat and Marimon (1999)

$$\zeta_0 = \chi; \quad \zeta(z^t, \eta^t) = \zeta(z^{t-1}, \eta^{t-1}) + \nu(z^t, \eta^t) - \varphi(z^t, \eta^t)$$

$$\begin{aligned}
 L^Z = & \min_{\{\chi, \nu, \varphi\}} \max_{\{c, \hat{a}\}} \sum_{t=1}^{\infty} \beta^t \sum_{(z^t, \eta^t)} u(c(z^t, \eta^t)) \pi(z^t, \eta^t) \\
 & + \sum_{t \geq 1} \sum_{(z^t, \eta^t)} \{ \zeta(z^t, \eta^t) (\gamma Y(z^t) \eta_t - c(z^t, \eta^t)) \} \\
 & + \sum_{t \geq 1} \sum_{(z^t, \eta^t)} \left\{ \begin{array}{l} \nu(z^t, \eta^t) \hat{a}_{t-1}(z^t, \eta^{t-1}) \\ -\varphi(z^t, \eta^t) \cdot \{ \text{borrowing constr. in } (z^t, \eta^t) \} \end{array} \right\}
 \end{aligned}$$

FOC for consumption, irrespective of trading tech.

$$\frac{\beta^t u'(c(z^t, \eta^t))}{P(z^t)} = \zeta(z^t, \eta^t)$$

Consumption sharing rule

$$\frac{c(z^t, \eta^t)}{C(z^t)} = \frac{\zeta(z^t, \eta^t)^{\frac{-1}{\alpha}}}{h(z^t)}, \quad h(z^t) = \sum_{\eta^t} \zeta(z^t, \eta^t)^{\frac{-1}{\alpha}} \pi(\eta^t | z^t)$$

Stochastic discount factor

$$m(z^{t+1} | z^t) = \beta \left(\frac{C(z^{t+1})}{C(z^t)} \right)^{-\alpha} \left(\frac{h(z^{t+1})}{h(z^t)} \right)^{\alpha}$$

A NET SAVINGS FUNCTION

THE PRESENT DISCOUNTED VALUE OF FUTURE SAVINGS

HH's net savings functions, $j \in \{c, z, \text{div}, \text{np}\}$:

$$\begin{aligned} S^j(\zeta(z^t, \eta^t); z^t, \eta^t) &= \left[\gamma \eta_t - \frac{\zeta(z^t, \eta^t)^{\frac{-1}{\alpha}}}{h(z^t)} \right] C(z^t) \\ &+ \sum_{z^{t+1}, \eta^{t+1}} \frac{\pi(z^{t+1}, \eta^{t+1}) P(z^{t+1})}{\pi(z^t, \eta^t) P(z^t)} \cdot \\ &S(\zeta(z^{t+1}, \eta^{t+1}); z^{t+1}, \eta^{t+1}) \end{aligned}$$

Ratio of savings to aggr. consumption

$$\tilde{S}^j(\zeta(z^t, \eta^t); z^t, \eta^t) = \frac{S^j(\zeta(z^t, \eta^t); z^t, \eta^t)}{Y(z^t)}$$

WITHOUT NON-PARTICIPANTS, THE (CONDITIONAL) EQUITY RISK PREMIUM IS THE BREEDEN-LUCAS ONE

Conditions

- ▶ $\phi(z_{t+1}|z_t) = \phi(z_{t+1})$
- ▶ $\pi(\eta_{t+1}, z_{t+1}|\eta_t, z_t) = \varphi(\eta_{t+1}|\eta_t)\phi(z_{t+1}|z_t)$

Given the conditions and without non-participants, ζ and the consumption share are independent of z^t

- ▶ $\frac{h_{t+1}}{h_t}$ non-random
- ▶ $m(z^{t+1}|z^t) = \beta \left(\frac{C(z^{t+1})}{C(z^t)} \right)^{-\alpha} \left(\frac{h(z^{t+1})}{h(z^t)} \right)^\alpha$

The role of non-participants

- ▶ np's measurability condition in terms of net savings is given by:

$$\frac{\tilde{S}_{t+1}^{np}(\zeta(z^{t+1}, \eta^{t+1}); z^{t+1}, \eta^{t+1})}{e^{z^{t+1}}} = \frac{\tilde{S}_{t+1}^{np}(\zeta(\tilde{z}^{t+1}, \tilde{\eta}^{t+1}); \tilde{z}^{t+1}, \tilde{\eta}^{t+1})}{e^{\tilde{z}^{t+1}}}$$

- ▶ np "spill" risk that depends on z_{t+1} and η_{t+1} to other household types
- ▶ In the presence of np, $\{h_{t+1}/h_t\}$ depends on z^{t+1}

Div. do not bear any of the residual aggregate risk created by np

- ▶ Div's measurability constraint

$$\frac{S_a^{div}(z^t, z_{t+1})}{[(1 - \gamma)Y(z^t, z_{t+1}) + \bar{\omega}(z^t, z_{t+1})]} = \frac{S_a^{div}(z^t, \tilde{z}_{t+1})}{[(1 - \gamma)Y(z^t, \tilde{z}_{t+1}) + \bar{\omega}(z^t, \tilde{z}_{t+1})]}$$

Endowment process

- ▶ $Y(z^t)$ as in Mehra and Prescott (1985)
- ▶ η as in STY (2003)
- ▶ $(1 - \gamma) = 0.1$

Households

- ▶ $\mu_{np} = 0.7$
- ▶ $\alpha = 5$
- ▶ $\beta = 0.95$

ASSET PRICING (TABLE 3)

	RA Economy	HTT Economy			Data
		Case 1	Case 2	Case 3	
<i>complete</i>		0%	5%	10%	
<i>z-complete</i>		10%	5%	0%	
<i>diversified</i>		20%	20%	20%	
<i>non-part</i>		70%	70%	70%	
$E[R_f]$	12.96	1.737	1.922	2.185	1.049
$\sigma[R_f]$	0.000	0.066	0.237	0.292	1.560
$\sigma[m]/E[m]$	0.193	0.440	0.467	0.510	
$Std[\sigma_t[m]/E_t[m]]$	0.000	0.033	0.045	0.058	
$E[R_{tc} - R_f]$	3.081	6.702	6.435	6.874	7.531
$\sigma[R_{tc} - R_f]$	15.94	15.27	13.89	13.69	16.94
$E[R_{tc} - R_f]/\sigma[R_{tc} - R_f]$	0.193	0.438	0.463	0.502	0.444
$E[W^{Coll}/C]$	0.855	5.960	4.889	6.458	3.870
$E[PD_{tc}]$	7.936	20.98	18.02	23.16	33.87
$\sigma[PD_{tc}]$	13.09	15.92	15.59	15.20	16.78
$E[R_b - R_f]$	0.000	-0.271	-0.046	-0.437	1.070
$\sigma[R_b - R_f]$	0.000	0.604	0.143	0.935	9.366
$E[R_b - R_f]/\sigma[R_b - R_f]$	/	-0.324	-0.467	-0.449	.1145
$\rho[R_{tc}(t), R_{tc}(t-1)]$	0.000	-0.015	-0.010	-0.010	-0.191
$\rho[R_{tc}(t), R_{tc}(t-1)]$	0.000	0.003	0.012	-0.005	-0.191
$\rho[R_{tc}, R_f]$	0.000	-0.024	-0.014	-0.020	0.272

CONSUMPTION (TABLE 5)

	<i>Case 1</i>	<i>Case 2</i>	<i>Case 3</i>		<i>Case 1</i>	<i>Case 2</i>	<i>Case 3</i>
<i>complete</i>	0%	5%	10%		0%	5%	10%
<i>z-complete</i>	10%	5%	0%		10%	5%	0%
<i>diversified</i>	20%	20%	20%		20%	20%	20%
<i>non-part</i>	70%	70%	70%		70%	70%	70%
	Household Consumption				Aggregate Consumption		
$\sigma[\Delta \log(c_c)]$	NA	5.641	5.417	$\sigma[\Delta \log(\widehat{C}_c)]$	NA	3.840	4.873
$\sigma[\Delta \log(c_z)]$	7.892	7.131	NA	$\sigma[\Delta \log(\widehat{C}_z)]$	3.972	4.402	NA
$\sigma[\Delta \log(c_{div})]$	11.44	11.35	11.07	$\sigma[\Delta \log(\widehat{C}_{div})]$	0.334	0.329	0.368
$\sigma[\Delta \log(c_{np})]$	12.62	12.50	12.35	$\sigma[\Delta \log(\widehat{C}_{np})]$	1.062	1.037	1.071
$\rho[R_s, (\Delta \log(\widehat{c}_p))]$	0.163	0.204	0.283				
$\rho[R_s, (\Delta \log(\widehat{c}_c))]$	NA	0.649	0.857	$\rho[R_s, \Delta \log(\widehat{C}_c)]$	NA	0.949	0.951
$\rho[R_s, (\Delta \log(\widehat{c}_z))]$	0.482	0.588	NA	$\rho[R_s, \Delta \log(\widehat{C}_z)]$	0.965	0.956	NA
$\rho[R_s, (\Delta \log(\widehat{c}_{div}))]$	0.003	-0.002	-0.003	$\rho[R_s, \Delta \log(\widehat{C}_{div})]$	0.119	-0.083	-0.117
$\rho[R_s, (\Delta \log(\widehat{c}_{np}))]$	-0.071	-0.070	-0.073	$\rho[R_s, \Delta \log(\widehat{C}_{np})]$	-0.965	-0.959	-0.948

THE EQUITY SHARE ALONG THE WEALTH DISTRIBUTION (TABLE 9)

Percentile	Data		Model	
	2001	2004	Standard	Twisted
15%	4.512	2.633	5.694	3.942
25%	15.40	6.797	6.617	3.293
35%	6.057	6.669	7.331	3.722
50%	8.077	2.762	6.817	3.115
65%	11.09	10.16	6.572	8.207
75%	19.04	10.12	7.962	11.02
80%	14.45	17.34	9.204	10.08
85%	24.16	16.56	13.11	9.263
90%	32.59	18.94	27.50	12.78
95%	34.30	25.37	52.02	41.86
100%	42.67	34.19	59.02	59.80

ACTIVE TRADERS IS A VERY HAPPY FAMILY

THEY HOLD LEVERAGED PORTFOLIOS, EARN HIGH RETURNS, TRADE A LOT, AND FACE LITTLE CONSUMPTION VOLATILITY!

	<i>c</i>	<i>z</i>	<i>div</i>	<i>np</i>
$E [R^W - R^f]$	0.125	0.062	0.008	-0.012
$\sigma [\Delta \log(c)]$	5.64	7.13	11.4	12.5

Portfolio positions

- ▶ In model: *c* holds leveraged equity portfolios (160%), *z*: 93%
- ▶ Average returns are increasing in the degree of insurance
- ▶ Empirical research (Vissing-Jorgensen, Guvenen) reject the hypothesis of complete markets for stockholders, but not for non-stockholders
- ▶ Would their tests reject complete markets among active traders?
- ▶ Again, who are *c* and *z*?

Trading frequency and volume

- ▶ Empirically, the evidence of households trading frequency and trading volumes is mixed
- ▶ std of fraction invested in stocks for *c* is 60%
- ▶ std of fraction invested in stocks for *z* is 30%

IS THERE A MAPPING BETWEEN CCL AND CALVET, CAMPBELL, AND SODINI (2007)?

Is there no financial income in non-diversifiable income?

- ▶ Calvet et al (2007) focus on households' financial portfolios and argue that many are subject to idiosyncratic risk
- ▶ Would Calvet et al (2007) agree that a diversified trader is somebody who is afraid of making investment mistakes (CCL p. 5)?

How categorize households in the data?

- ▶ Portfolio holdings would be natural!
 - ▶ np=easy
 - ▶ div=well-diversified stock-holders?
 - ▶ c=?
 - ▶ z=?
 - ▶ without c or z there is no equilibrium!
- ▶ What about HH's Sharpe ratios?
- ▶ What about HH's trading volume or trading pattern?

Where does an entrepreneur with little non-proprietary wealth belong?

- ▶ Moskowitz and Vissing-Jorgensen (AER, 2004)
- ▶ Entrepreneurs as a group own a lot of capital
- ▶ They face a lot of uninsurable risk (they are not c or z)
- ▶ They are also poorly diversified (not div)
- ▶ Are they np ? But np in the strict sense are typically poor!