

# Search and Rest Unemployment

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# Introduction

- ▶ Search unemployment: costly reallocation in which a worker leaves current industry for another.
- ▶ Rest unemployment: costless activity in which a worker remains in industry but does not work, waits for industry conditions to improve.
- ▶ Equilibrium search and rest unemployment can be expressed in closed-form as a function of model primitives.
- ▶ Industry wage dynamics are determined by the same parameters.
- ▶ Use industry wage data to determine the relative contributions of search unemployment and rest unemployment to total unemployment.

# Intermediate good industries

- ▶  $t \in [0, \infty)$ .
- ▶ Continuum of industries indexed by  $j \in [0, 1]$
- ▶ Each industry produces distinct intermediate good using CRS technology and labor input.
- ▶ Labor productivity in industry  $j$  subject to an idiosyncratic shock:

$$d \log x(j, t) = \mu_x dt + \sigma_x dz(j, t)$$

- ▶ Price of intermediate good,  $p(j, t)$ , and wage,  $w(j, t)$ , are determined competitively in each  $j$  at every instant, expressed in units of the final good.
- ▶ Industry  $j$  shuts according to Poisson process with arrival rate  $\delta$ .

# Final goods sector

- ▶ Final good produced with CRS technology:

$$Y(t) = \left( \int_0^1 y(j, t)^{\frac{\theta-1}{\theta}} \right)^{\frac{\theta}{\theta-1}}, \quad \theta > 0, \quad \theta \neq 1$$

- ▶ Final goods sector takes price of intermediate goods  $\{p(j, t)\}$  as given and determines  $y(j, t)$  to maximize profits.

$$y(j, t) = \frac{Y(t)}{p(j, t)^\theta}$$

# Households

- ▶ Representative household, unit measure of members.
- ▶ Full risk sharing.
- ▶ Household activities:
  - ▶  $L(t)$  household members are located in an industry.
    - ▶  $E(t)$  of these workers are employed at the industry wage and receive leisure 0.
    - ▶  $U_r(t)$  of these workers are rest employed and receive leisure  $b_r$ .
  - ▶  $U_s(t)$  workers are search unemployed and searching for a new industry, receiving leisure  $b_s$ .
  - ▶ The remaining workers are inactive, receiving leisure  $b_i$ ,  $b_i > b_s$ .
- ▶ Switching between employment and rest unemployment is costless, as is switching between searching and inactivity.
- ▶ Worker cannot leave industry without spell of search unemployment.

## Households, continued

- ▶ Workers can exit their industry for search unemployment or inactivity for three reasons:
  - ▶ They do so endogenously.
  - ▶ Their industry is dissolved (occurring at rate  $\delta$ ).
  - ▶ They exogenously quit (occurring at rate  $q$ ).
- ▶ Workers in search unemployment find their industry of choice at rate  $\alpha$  (directed search).
- ▶ Household preferences:

$$\int_0^{\infty} e^{-\rho t} [u(C(t)) + b_i(1 - E(t) - U_r(t) - U_s(t)) + b_r U_r(t) + b_s U_s(t)] dt$$

# Household problem

We consider a stationary competitive equilibrium.

- ▶ Households must allocate members to employment across industries, rest unemployment across industries, search unemployment, and inactivity.
- ▶ Households value workers by the expected present value of marginal utility that they generate from leisure or income,  $v \in [\underline{v}, \bar{v}]$ .
- ▶ An individual who is permanently inactive contributes  $b_i/\rho$  to the household:  $\underline{v} = b_i/\rho$ .
- ▶ The expected present value of a searcher is  $\underline{v}$ ; the searcher earns flow utility  $b_s$  and finds the best industry at rate  $\alpha$  with capital gain  $\bar{v} - \underline{v}$ . Hence,  $\rho \underline{v} = b_s + \alpha(\bar{v} - \underline{v})$ , so

$$\bar{v} = b_i \left( \frac{1}{\rho + \kappa} \right), \quad \kappa \equiv \frac{1}{\alpha} \frac{b_i - b_s}{b_i}.$$

# Wages

- ▶ Let  $\omega(j, t)$  denote the log wage under full employment measured in units of marginal utility.

$$\omega(t) = \frac{\log Y(t) + (\theta - 1) \log x(j, t) - \log l(j, t)}{\theta} + \log u'(C(t))$$

- ▶ If goods are substitutes and  $\theta > 1$ , more productive industries hire more workers.
- ▶ If goods are poor substitutes and  $\theta < 1$ , an increase in productivity decreases employment.
- ▶ If  $\omega(j, t) < \log b_r$ , the household gains utility from allocating workers to rest unemployment.
- ▶ Hence, employment falls in industry  $j$  until the wage is equal to  $b_r$ .



## Wages, cont.

Claim: The expected present value of a household member in an industry  $j$  depends only on  $\omega(j, t)$ ,

$$v(\omega) = \mathbb{E} \left( \int_0^\infty e^{-(\rho+q+\delta)t} \left( \max \{ b_r, e^{\omega(j,t)} \} + (q + \delta)\underline{v} \right) dt \mid \omega(j, 0) = \omega \right),$$

where expectations are taken with respect to the stochastic process for  $\omega(j, t)$ .

- ▶ We can now establish that  $v(\omega)$  lies on a closed and bounded interval by the exit and entry behavior of workers.
- ▶ Hence, we have two thresholds for the log full employment wage,  $\bar{\omega} > \underline{\omega}$ , where

$$v(\omega) \in [\underline{v}, \bar{v}] \quad \forall \omega, \quad v(\bar{\omega}), \quad \text{and} \quad v(\underline{\omega}) = \underline{v} \quad \text{if} \quad \underline{\omega} > -\infty. \quad (1)$$

# Wage dynamics

Let  $\hat{\omega} \equiv \min\{\underline{\omega}, \log b_r\}$ .

- ▶ Consider the case in which  $\hat{\omega} > \underline{\omega}$ .
  - ▶ When  $\omega(j, t) \in [\hat{\omega}, \bar{\omega})$ , log employment falls at rate  $q$ , there is no rest unemployment, and wages change randomly.
  - ▶ When  $\omega(j, t) \in (\underline{\omega}, \hat{\omega}]$ , there is rest unemployment, log wages are constant at  $\hat{\omega}$ , and employment and rest unemployment change randomly with productivity.
- ▶ This implies  $d\omega(j, t) = \mu dt + \sigma dz(j, t)$ , where

$$\mu \equiv \frac{\omega - 1}{\omega} \mu_x + \frac{q}{\theta}, \quad \sigma_\omega \equiv \frac{\omega - 1}{\omega} \sigma_x, \quad \text{and} \quad \sigma \equiv |\sigma| \quad (2)$$

- ▶ If finite, the thresholds  $\bar{\omega}$ ,  $\underline{\omega}$  act as reflecting barriers, as  $\omega$  outside the barriers would be offset by exit/entry of workers.

## Proposition 1

Equations (1) and (2) uniquely define  $\underline{\omega}$  and  $\bar{\omega}$  as functions of model parameters. A proportional increase in  $b_i$ ,  $b_r$ , and  $b_s$  raise  $e^{\underline{\omega}}$  and  $e^{\bar{\omega}}$  by the same proportion. Moreover,  $\underline{\omega} < \log b_i < \bar{\omega} < \infty$ , with  $\underline{\omega} > -\infty$  if and only if  $b_r < b_i$ .

## Proposition 2

There exists a  $\bar{b}_r$  such that in equilibrium,  $b_r \geq e^{\underline{\omega}}$  if and only if  $b_r \geq \bar{b}_r$ , with  $\bar{b}_r = B(\kappa, \rho + q + \delta, \mu, \sigma)b_i$  for some function  $B$ , positive-valued and decreasing in  $\kappa$  with  $B(0, \rho + q + \delta, \mu, \sigma) = 1$ .

# Aggregation

- ▶ Steady state density of workers across log full employment wages can be expressed in closed form.
- ▶ Closed form expressions for rest unemployment and search unemployment can be derived as a function of  $\bar{\omega}$ ,  $\underline{\omega}$ ,  $\hat{\omega}$ , and model primitives.
- ▶ Unemployment rate and composition of unemployment is determined by relative advantage of leisure of each activity
- ▶ Output (and hence consumption and employment) depends on the absolute comparison of leisure versus market production.
- ▶ Effect of productivity on equilibrium employment depends on substitution and wealth effects.

## Limiting Economy

- ▶ With the restriction  $\mu_x + \frac{1}{2}(\theta - 1)\sigma_x^2 = 0$ , invariant distribution still exists when  $\delta \rightarrow 0$ .
- ▶ With  $q=0$ ,

$$\frac{U_r}{L} = \frac{\theta(\hat{\omega} - \underline{\omega}) + e^{-\theta(\hat{\omega} - \underline{\omega})} - 1}{\theta(\bar{\omega} - \underline{\omega})} \quad \text{and} \quad \frac{U_s}{L} = \frac{\theta\sigma^2}{2\alpha(\bar{\omega} - \underline{\omega})}.$$

- ▶ Under parameter restrictions,  $\mu = -\frac{1}{2}\sigma^2$ .
- ▶ Then  $-(\bar{\omega} - \underline{\omega})/\mu$  is the average duration of an industry spell.
- ▶ Hence,  $U_s/L$  equals the average duration of an industry spell over the average duration of a search unemployment spell.

# Auxiliary Statistical Model

- ▶ Statistical model for industry wages:

$$\log w_{j,t+1} = \beta_w \log w_{j,t} + \log w_j + \epsilon_{j,t+1}, \quad \epsilon_{j,t+1} \sim N(0, \sigma_w) \quad (3)$$

- ▶ Proposition: If  $\mu_x = -\frac{1}{2}(\theta - 1)\sigma_x^2$  and  $\delta \rightarrow 0$ ,  $\hat{\beta}_w$  and  $\hat{\sigma}_w/\sigma$  depend only on  $q$ ,  $\theta\sigma$ ,  $\alpha U_s/L$ , and  $U_r/L$ .
- ▶ Estimate (3) using US 5-digit NAICS industry data at different levels of aggregation. (1990 to 2008,  $J = 297$  Industries)
- ▶ Simulate the model for various values of the reduced form parameters that determine wage persistence.
- ▶ Estimate (3) from simulated data.

# Results

- ▶ Five-digit aggregation of NAICS data:  $\hat{\beta}_w = 0.874$ .
- ▶ Simulation, no rest unemployment:  $U_s/(U_s + L) = 0.055$ ,  $\alpha = 3.2$ ,  $b_r = 0$ .
  - ▶  $q = 0 \Rightarrow$  largest possible  $\hat{\beta}_w$  is 0.58
  - ▶  $q = 0.12$  (two-thirds of quits are exogenous)  $\Rightarrow$  largest possible  $\hat{\beta}_w$  is 0.71
- ▶ Simulation, three-fourths of total unemployment is rest unemployment:  $U_s/(U_s + L) = 0.013$ ,  $U_r/(U_r + L) = 0.042$ ,  $\alpha = 3.2$ 
  - ▶  $q = 0 \Rightarrow$  largest possible  $\hat{\beta}_w$  is 0.822,  $\kappa = 2.7$
  - ▶  $q = 0.04 \Rightarrow$  largest possible  $\hat{\beta}_w$  is 0.886,  $\kappa = 10.1$
- ▶ High search employment implies that industry wages are frequently reflecting off of their lower bounds as industry workers search for better industries: decreases persistence of industry wages.
- ▶ Industries with rest unemployment pay a constant wage: increases persistence of industry wages.