

# **Micro and Macro Elasticities in a Life Cycle Model with Taxes**

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# Introduction

- Policy effects on labor supply
- Tax and transfer policies affect market work
  - Prescott (2004), Rogerson (2005), Ohanian, Rafflo and Rogerson (2006)
  - time for work in continental Europe - 70% of the US
- Critique: inconsistency with low elasticity estimated with micro data, large labor supply elasticity to derive the result
  - Alesina, Glaeser and Sacerdote (2006)

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  - time for work in continental Europe - 70% of the US
- Critique: inconsistency with low elasticity estimated with micro data, large labor supply elasticity to derive the result
  - Alesina, Glaeser and Sacerdote (2006)
- Main findings
  1. macro elasticities are virtually unrelated to micro elasticities
  2. macro elasticities are large

# Model

- Basic set-up
  - continuous time OLG
  - a unit mass of identical agents born at each instant
  - length of lifetime - one

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- length of lifetime - one

- Preference

$$\int_0^1 U(c(a), 1 - h(a)) da$$

- Production

$$Y(t) = L(t)$$

# Model

- Labor services

$$l = \tilde{e}(a)g(h)$$

- $h$ : time devoted to market work
- $\tilde{e}(a)$ : life-cycle variation in labor productivity
  - single-peaked, twice cont. differentiable
- $g(h)$ : labor services that depends on work hours
  - continuous, increasing,  $g(0) = 0$
  - strictly concave over  $[\bar{h}, 1]$  but not in  $[0, \bar{h}]$

# Model

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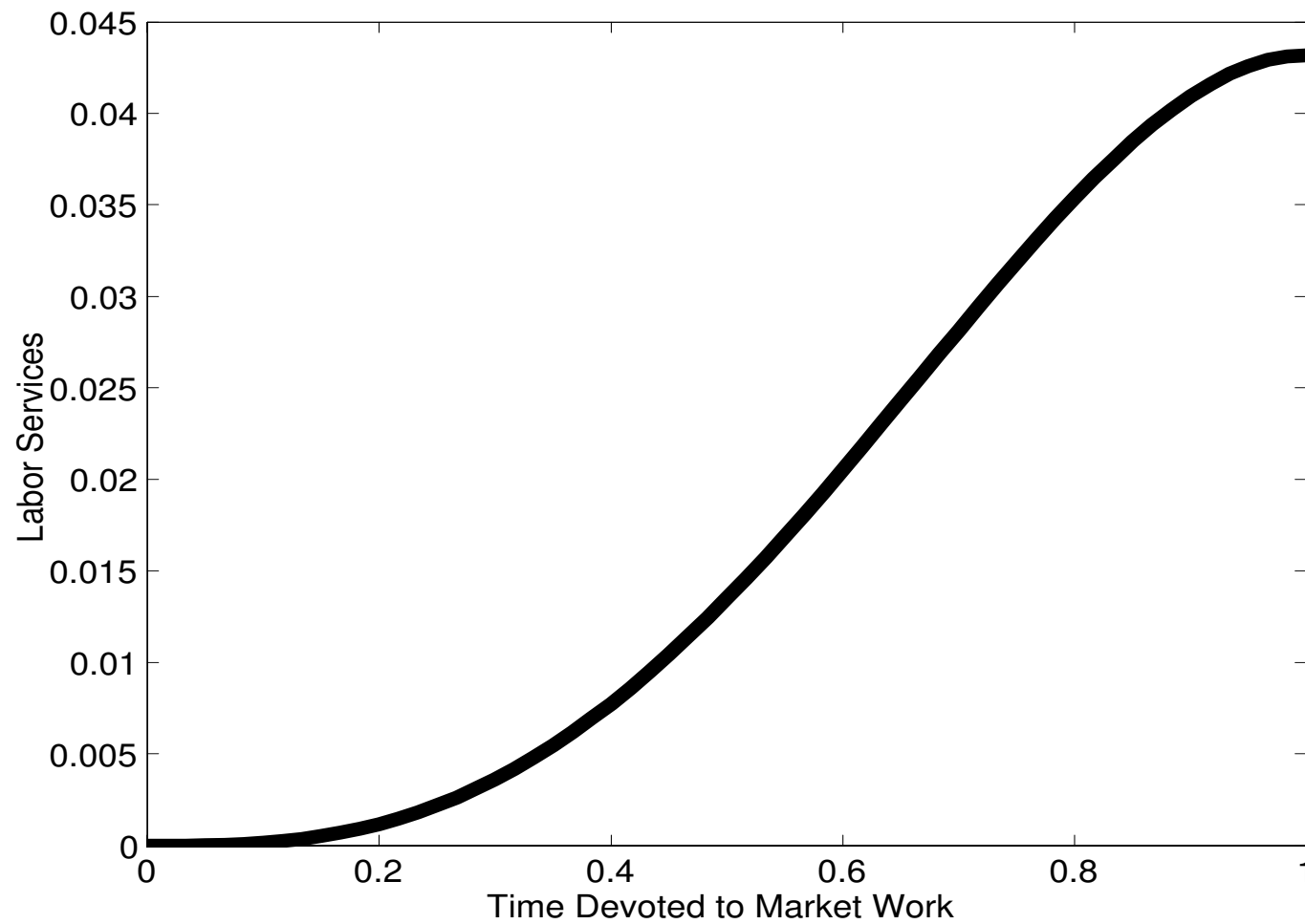
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- Market

- time-zero trading for labor services and consumption at all future dates
- consider steady state with constant price, constant interest rate
- $w(t) = p(t)$ , normalize to 1

# Model: $g$ function





# Household problem

$$\max_{c(a), h(a)} \int_0^1 U(c(a), 1 - h(a)) da$$

s.t.

$$\int_0^1 c(a) da = \int_0^1 \tilde{e}(a) g(h(a)) da$$

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**Propositions 1 and 2:** The optimal solution  $h(a)$  satisfies

- reservation property, i.e.  $h(a) > 0$  if  $\tilde{e}(a) > \tilde{e}^*$  and  $h(a) = 0$  if  $\tilde{e}(a) < \tilde{e}^*$
- $h(a_1) > h(a_2)$  if  $\tilde{e}(a_1) > \tilde{e}(a_2)$

# Household problem

- Assume

$$U(c, 1 - h) = u(c) - v(h)$$

- Consumption is constant at optimal
- Rewrite the problem as

$$\max_{c, h(a), A_1, A_2} u(c) - \int_{A_1}^{A_2} v(h(a)) da$$

s.t.

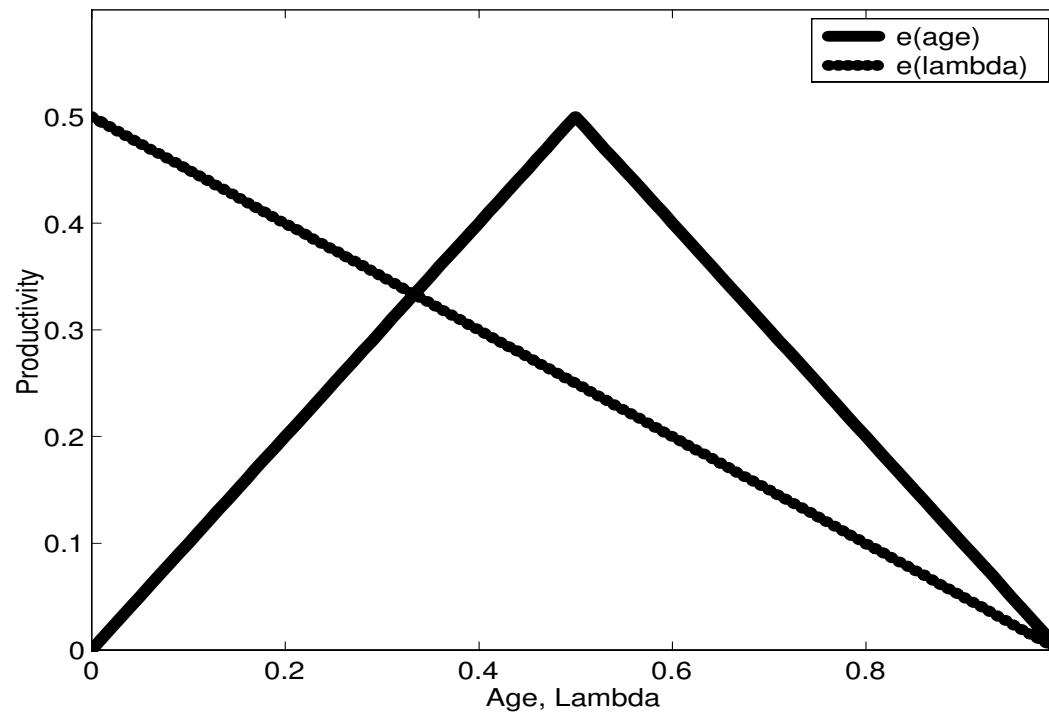
$$c = \int_{A_1}^{A_2} \tilde{e}(a) g(h(a)) da$$

# Household problem

- Change of variables: define  $e(\lambda)$  s.t.  $\lambda = \int_0^1 I(\tilde{e}(a) > e(\lambda)) da$
- $e(\lambda)$  is the productivity s.t. the individual has a higher productivity for the fraction  $\lambda$  of their life

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The  $\tilde{e}(a)$  and  $e(\lambda)$  Functions

# Household problem

$$\max_{c, h(\lambda), \lambda^*} u(c) - \int_0^{\lambda^*} v(h(\lambda)) d\lambda \quad \text{s.t.} \quad c = \int_0^{\lambda^*} e(\lambda) g(h(\lambda)) d\lambda$$

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- FOC wrt  $\lambda^*$ : extensive margin

$$\frac{v(h(\lambda^*))}{u'(\int_0^{\lambda^*} e(\lambda) g(h(\lambda)) d\lambda)} = e(\lambda^*) g(h(\lambda^*))$$

- FOC wrt  $h(\lambda)$ : intensive margin

$$\frac{v'(h(\lambda))}{u'(\int_0^{\lambda^*} e(\lambda) g(h(\lambda)) d\lambda)} = e(\lambda) g'(h(\lambda))$$

# Household problem

Optimal composition of work curve

$$\frac{v'(h(\lambda))}{e(\lambda)g'(h(\lambda))} = \frac{v(h(\lambda^*))}{e(\lambda^*)g(h(\lambda^*))}$$



# Household problem

Optimal composition of work curve

$$\frac{v'(h(0))}{e(0)g'(h(0))} = \frac{v(h(\lambda^*))}{e(\lambda^*)g(h(\lambda^*))}$$

- $h(0)$  increasing in  $\lambda^*$

Marginal disutility equated at both margins. More work hours  $\Rightarrow$  higher MD  $\Rightarrow$  raise MD on the other margin

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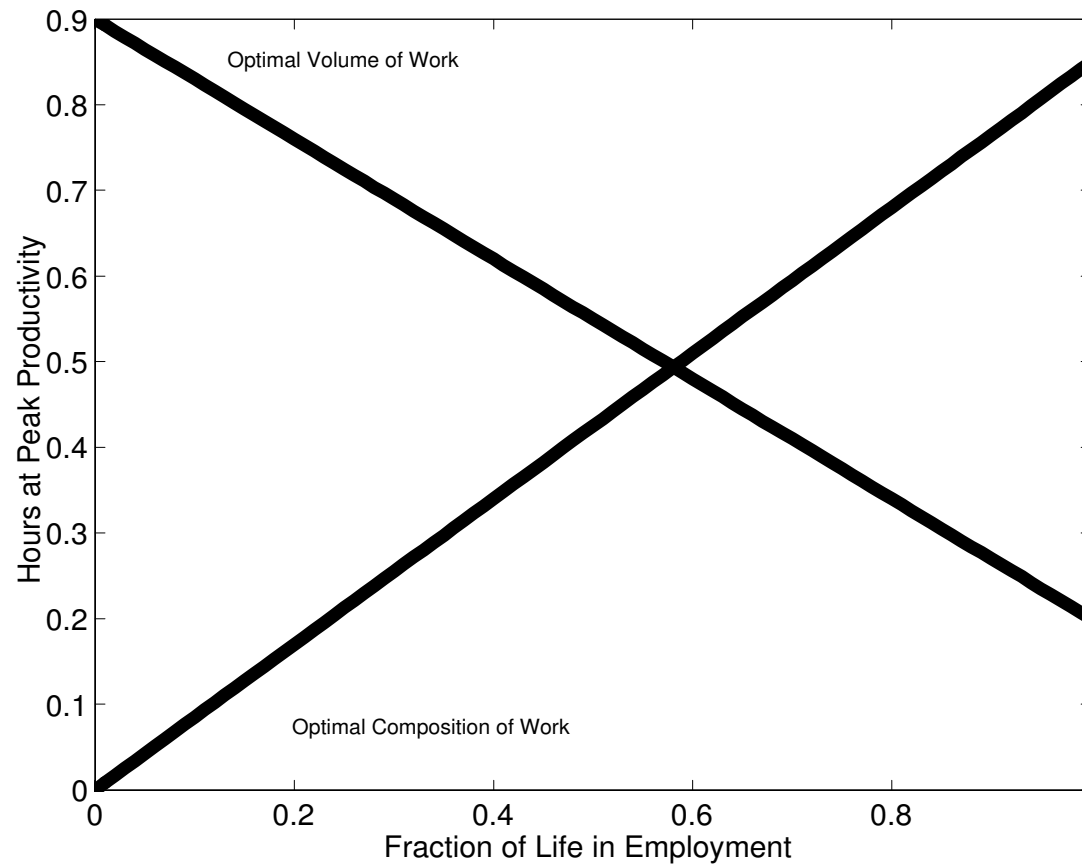
## Optimal volume of work curve

$$\frac{e(0)g'(h(0))}{v'(h(0))} = \frac{1}{u'(\int_0^{\lambda^*} e(\lambda)g(h(\lambda))d\lambda)}$$

- $h(0)$  decreasing in  $\lambda^*$

MRS equated with MP of work. More work hours  $\Rightarrow$  more consumption  $\Rightarrow$  higher MRS  $\Rightarrow$  reduce the other margin

# $h(0)$ and $\lambda^*$ in equilibrium



Equilibrium Determination of  $h(0)$  and  $\lambda^*$

# Tax policies

$$\max_{c, h(\lambda), \lambda^*} u(c) - \int_0^{\lambda^*} v(h(\lambda)) d\lambda \quad \text{s.t.} \quad c = (1 - \tau) \int_0^{\lambda^*} e(\lambda) g(h(\lambda)) d\lambda + T$$

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# Tax policies: quantitative results

- Functional forms

$$u(c) = \log(c), \quad v(h) = \alpha \frac{h^{1+\gamma}}{1+\gamma}$$

$$g(h) = (h - \bar{h}) \quad \text{for } h \geq \bar{h}, \quad 0 \quad \text{otherwise}$$

$$e(\lambda) = e_0 - (e_0 - e_1)\lambda$$

- Calibrate  $\alpha$ ,  $\bar{h}$  and  $e_1$  to match

- $\lambda^*=0.67$  – work approx. 40 yrs out of adult life of 60 yrs
- $h(0)=0.45$  – work peak of 45 hrs out of 100 discretionary hrs per week
- hourly wages at peak twice as large as the lowest

# Tax policies: quantitative results

- Estimate the micro Frisch labor supply elasticity

$$\log(h_t) = b_0 + b_1 \log(w_t^h) + \varepsilon_t$$

$\gamma$	0.5	1	2	10
Frisch elast. $\hat{b}_1$	1.29	0.59	0.28	0.05

- Policy experiment
  - calibrate the model with  $\tau = 30\%$
  - increase  $\tau$  from 30% to 50%

# Tax policies: quantitative results

$\gamma$	Frisch elst.	agg. hours	$\lambda^*$	$h(0)$
0.5	1.29	.777	.857	.856
1	0.59	.784	.788	.918
2	0.28	.788	.808	.956
10	0.05	.790	.794	.991

1. tax policy has large effect on aggregate hours worked
2. difference in micro elasticities has little effect on macro elasticity
3.  $\gamma$  has large decomposition effect - changes in working life vs changes in hours while employed

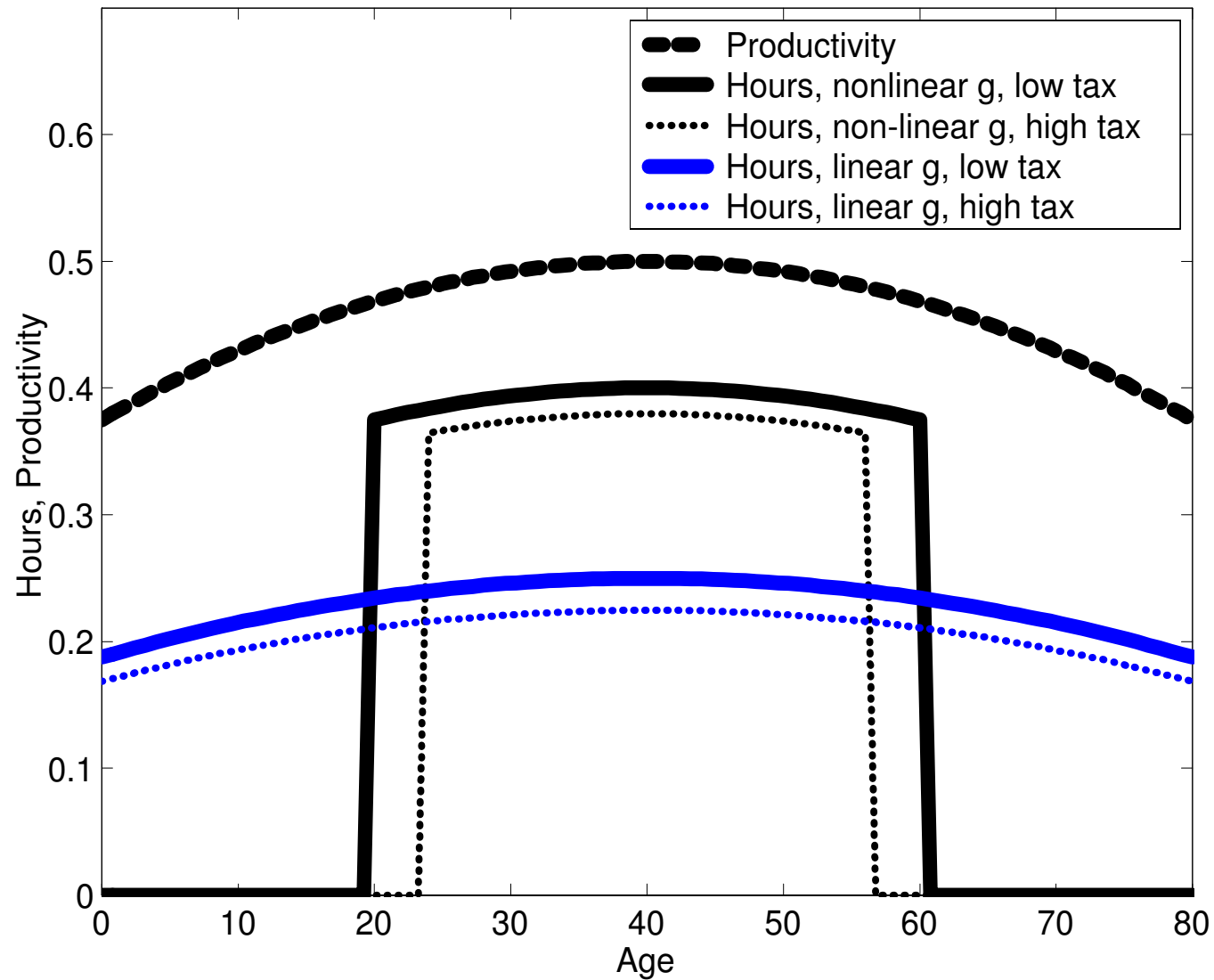


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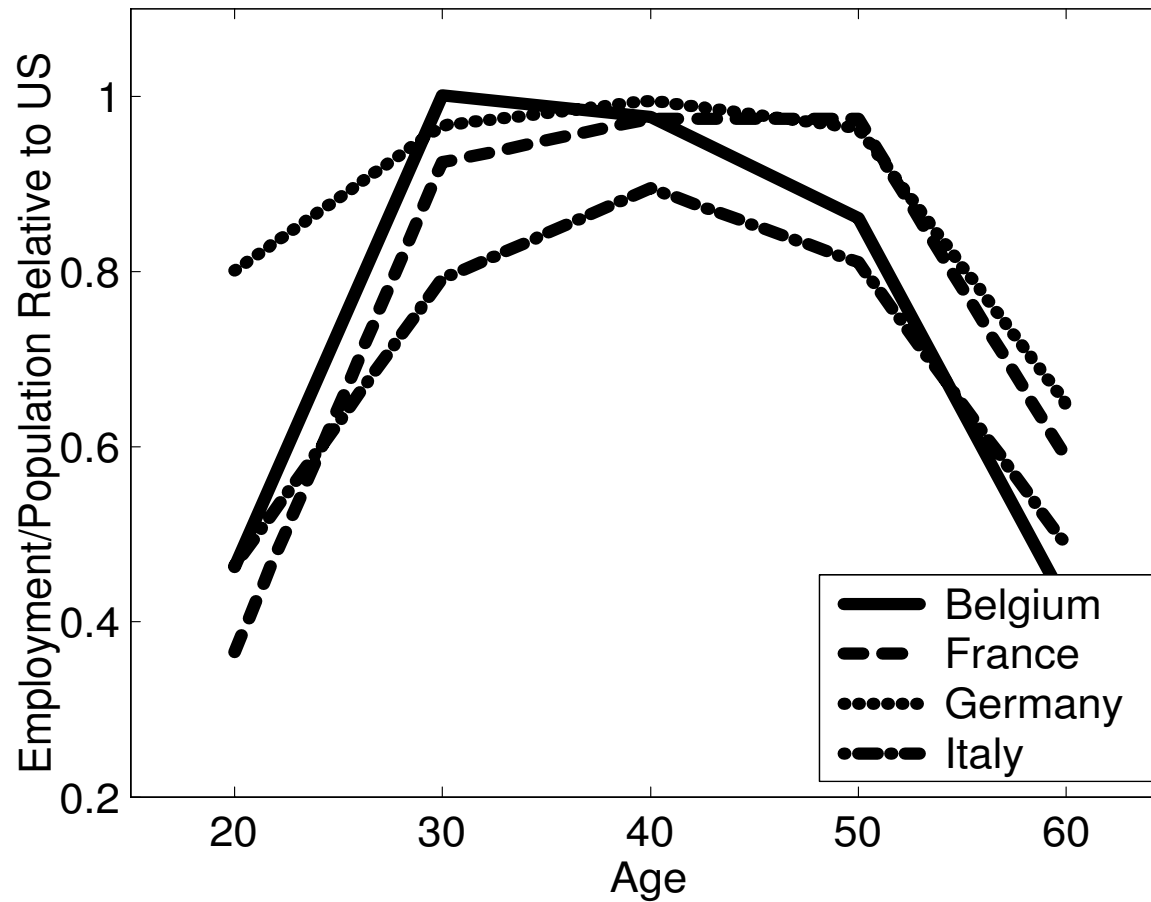
## Key to the result

- nonlinear mapping from work hours to aggregate labor services
- life-cycle profile for hours worked and a choice of no work over life
- OLG profile is not enough

# Linearity of $g(h)$



# US vs Europe



Life Cycle Employment Profiles Relative to the US

# Remarks

- can the model explain the time series of the difference in US vs Europe?
  - maybe, if cross-sectional or life-cycle distribution of productivity has shifted differently
- missing GE effects
  - high tax  $\Rightarrow$  less work  $\Rightarrow$  higher wage (?)