

“Nash equilibrium in games with incomplete preferences”

S. Bade (2005) Economic Theory

Motivation

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- Operational characterization (computation) of Nash equilibrium in normal form games with incomplete preferences

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- Why?
 - I. More **realistic**
 - II. Tool for **robust** modelling

Outline

1. Definitions
2. General result
3. Vector-valued utility representation
4. Remarks on existence, and extensive form games
5. Cournot example

Definitions

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Normal form game:

$$G = \{(A_i, \succsim_i)_{i \in I}\}$$

- ◇ $|I| < \infty$
- ◇ $A := \times_{i \in I} A_i$
- ◇ $\succsim_i =$ preference relation on A (**transitive** + **reflexive** = **preorder**)
- ◇ $N(G) =$ set of all NE of G

Definitions (cont'd)

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Optimization:

- \succsim_i preorder on $A \rightarrow$ **maximum** and **maximal** elements of A
 - a) a^* maximum if $a^* \succsim_i a, \forall a \in A$
 - b) a^* maximal if $\nexists a \in A$ such that $a \succ_i a^*$ (i.e., $a \succsim_i a^*$ but not $a^* \succsim_i a$)

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 - b) a^* maximal if $\nexists a \in A$ such that $a \succ_i a^*$ (i.e., $a \succsim_i a^*$ but not $a^* \succsim_i a$)
- Best response correspondence is $BR_i(a_{-i}) := \{a_i \in A_i : \nexists a'_i \in A_i \text{ such that } (a'_i, a_{-i}) \succ_i (a_i, a_{-i})\}$

Definitions (cont'd)

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Nash equilibrium:

- **Optimization** + “Consistency” = NE

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Nash equilibrium:

- **Optimization** + “Consistency” = NE
- a^* is a NE strategy profile if $a^* \in \times_{i \in I} BR_i(a^*_{-i})$
(i.e., $\nexists i \in I$ such that $(a'_i, a^*_{-i}) \succ_i a^*$, some $a'_i \in A_i$)

Definitions (cont'd)

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Completion of a game:

- \succsim'_i completes \succsim_i (incomplete preference on A) if
 - (i) \succsim'_i is complete
 - (ii) $a \succsim_i a' \Rightarrow a \succsim'_i a'$, and $a \succ_i a' \Rightarrow a \succ'_i a'$

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 - (i) \succsim'_i is complete
 - (ii) $a \succsim_i a' \Rightarrow a \succsim'_i a'$, and $a \succ_i a' \Rightarrow a \succ'_i a'$
- $G' = \{(A_i, \succsim'_i)_{i \in I}\}$ is a completion of $G = \{(A_i, \succsim_i)_{i \in I}\}$ if \succsim'_i is a completion of \succsim_i , for each $i \in I$

General result

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- **Theorem 1:** Let $G = \{(A_i, \succsim_i)_{i \in I}\}$ be **any game**. Then

$$N(G) = \cup \{N(G') : G' \text{ is a completion of } G\}$$

Proof:

General result

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Proof:

“ \supseteq ” is easy. “ \subseteq ” follows from a version of Szpilrajn’s theorem (uses Axiom of Choice, but not equivalent to)

General result (cont'd)

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- Pros:
 - (1) Finding $N(G)$ = finding equilibria of a class of games with complete preferences
 - (2) Players with complete preferences, but modeled with incomplete preferences → will find the “true” equilibrium (and many other as well)

General result (cont'd)

- Pros:
 - (1) Finding $N(G)$ = finding equilibria of a class of games with complete preferences
 - (2) Players with complete preferences, but modeled with incomplete preferences → will find the “true” equilibrium (and many other as well)
- Cons:
 - (1) Too general: how to **construct** the completions?

Vector-valued utility representation

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Objects:

Vector-valued utility representation

Objects:

- ◇ $\mathbf{u}^i : A \rightarrow \mathbb{R}^{m_i}$ represents \succsim_i : $a \succsim_i a'$ iff $\mathbf{u}^i(a) \geq \mathbf{u}^i(a')$
- ◇ Best response $BR_i(a_{-i}) :=$
 $\{a_i \in A_i : \nexists a'_i \in A_i \text{ such that } \mathbf{u}^i(a'_i, a_{-i}) > \mathbf{u}^i(a_i, a_{-i})\}$
- ◇ $G = \{(A_i, \mathbf{u}^i)_{i \in I}\}$ is the game $G = \{(A_i, \succsim_i)_{i \in I}\}$ where \mathbf{u}^i represents \succsim_i

Vector-valued utility representation (cont'd)

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More Objects:

Vector-valued utility representation (cont'd)

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$$\diamond G_\beta := \left\{ (A_i, \beta^i \mathbf{u}^i)_{i \in I} \right\}$$

$$\beta := (\beta^1, \dots, \beta^{|I|}) \in \mathbb{R}^{\Sigma m_i}$$

$$\beta^i \mathbf{u}^i := \sum_{j=1}^{m_i} \beta_j^i u_j^i$$

Vector-valued utility representation (cont'd)

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- $\diamond G_\beta$ is a linear completion of G if $\beta \in \Delta_+ := \Delta \cap \mathbb{R}_{++}^{\Sigma m_i}$,
 $\Delta := \times_{i \in I} \Delta^{m_i}$

Vector-valued utility representation (cont'd)

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- **Theorem 2:** Let $G = \left\{ (A_i, \mathbf{u}^i)_{i \in I} \right\}$, A_i is a nonempty and **convex**, and each u_j^i is **concave** in a_i . Then

$$\cup \{N(G_\beta) : \beta \in \Delta_+\} \subseteq N(G) \subseteq \cup \{N(G_\beta) : \beta \in \Delta\}$$

Proof:

Vector-valued utility representation (cont'd)

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Proof:

First \subseteq from Theorem 1. Second \subseteq uses a separation hyperplane sort of argument (plus concavity)

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- **Theorem 3:** Let $G = \left\{ (A_i, \mathbf{u}^i)_{i \in I} \right\}$ be a game, each A_i is nonempty and **convex**. Assume further that each u_j^i is strictly concave in a_i , for each $i \in I$. Then

$$N(G) = \cup \{N(G_\beta) : \beta \in \Delta\}$$

Proof:

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Proof:

Use strict concavity to show \supseteq

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→ Connectedness, **not convexity** of $BR_i(a_{-i})$ (theory of vector optimization)

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Existence

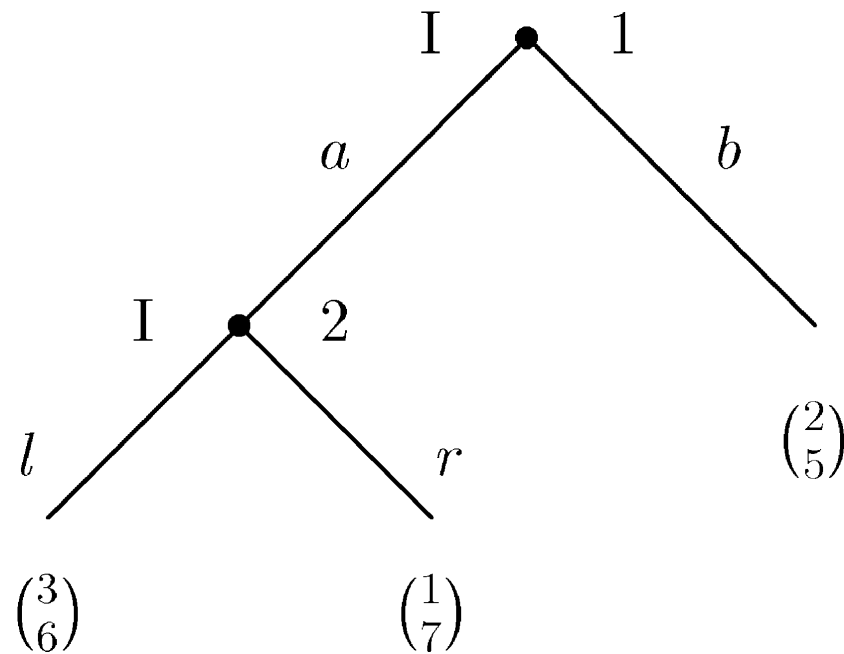
- Each \succsim_i representable by \mathbf{u}^i : why not work with the BR_i 's and apply Kakutani?
→ Connectedness, **not convexity** of $BR_i(a_{-i})$ (theory of vector optimization)

Extensive form games

- **Cannot apply backward induction** → e.g., hard to develop a general theory of repeated games with incomplete preferences (example next)

Remarks on existence, and extensive form games (cont'd)

- Example: $\sigma = (b, r)$ survives backward induction but is not NE (Krieger (2003), Math Meth Oper Res, Fig.2)



Cournot example

- Firms ($i = 1, 2$) have utility $\mathbf{u}^i(q) = (\text{profits}(q), \text{sales}(q))$, constant marginal cost $c = 0$, and face market demand $q^D = 1 - p$

