# Belief Disagreement and Collateral Constraints

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# Motivation (I) - What does the paper do ?

Modifies a stylized general equilibrium model with two features

- 1. Endogenous borrowing constraints Borrowing contracts are collateralized by assets whose value is determined in equilibrium
- 2. Belief disagreements Agents have heterogeneous priors on distribution of aggregate states

Motivation (II) - What does the paper get ?

The interaction of heterogeneous beliefs and agency frictions is conditional on the space of contracts

- 1. Restricted contract spaces : What kind of belief disagreements matter for prices ?
- 2. Unrestricted contract spaces : What kind of contracts emerge due to belief disagreements ?

# Setup (I) - Preferences and Technology

- 1. Time :  $T \in \{0, 1\}$
- 2. States : Aggregate uncertainty :  $s \in S = [s^{min}, s^{max}]$
- 3. Agents / Preferences :
  - Continuum of risk neutral traders who consume in period T = 1.
  - Each trader has an endowment  $n_i$  in period T = 0 and a prior  $F_i$  on S
- 4. Technology : There is a Lucas tree with and a risk free bond (cash) with payoffs D(s) = s and D(s) = 1 respectively. <sup>1</sup>

<sup>&</sup>lt;sup>1</sup>One unit of the tree is held by unmodeled agents who sell it T = 0 and consume the proceeds.

# Setup (II) - Trading arrangements

Define a borrowing contract :  $\beta$  and the contract space  ${\mathcal B}$  as follows

$$\beta = \left\langle \underbrace{\psi(s) \ge 0}_{\textit{Promise}}, \underbrace{\alpha}_{\textit{collateral:asset}}, \underbrace{\gamma}_{\textit{collateral:cash}} \right\rangle$$

 $\mathcal{B} \equiv \left\{ (\psi, \alpha, \gamma) | \psi \in \mathcal{S}^{\mathbb{R}_+} \text{is measurable and bounded and } (\alpha, \gamma) \in \mathbb{R}^2_+ \right\}$ 

Borrowing contracts are traded in anonymous competitive markets at price q(β). Combining default and non-default events the payoff on promise β

$$z(s|eta) = \min\{lpha s + \gamma, \psi(s)\}$$

Agents cannot (directly) short the Lucas tree or cash

Restrictions on  $\beta$  yield familiar arrangements like risky debt :  $\psi(s) = \psi$ , short contract :  $\psi(s) = \psi s$ 

### Agent's problem

Given  $p, q(\beta)$  Each agent solves  $\max_{\substack{(a_i, m_i) \in \mathbb{R}^2_+; \mu_i^+, \mu_i^-}} a_i \mathbb{E}_i[s] + m_i + \mathbb{E}_i \int_{\mathcal{B}} z(s|\beta) d\mu_i^+ - \mathbb{E}_i \int_{\mathcal{B}} z(s|\beta) d\mu_i^-$ (1)

$$pa_{i} + m_{i} + \underbrace{\int_{\mathcal{B}} q(\beta) d\mu_{i}^{+}}_{l} = n_{i} + \underbrace{\int_{\mathcal{B}} q(\beta) d\mu_{i}^{-}}_{l}$$
(2a)

lending

borrowing

$$\int_{\mathcal{B}} \alpha d\mu_i^- \le \mathbf{a}_i \tag{2b}$$

$$\int_{\mathcal{B}} \gamma d\mu_i^- \le m_i \tag{2c}$$

A GECB is a collection of prices  $\{p, q(\beta)\}$  and portfolios  $(a_i, m_i, \mu_i^+, \mu_i^-)_{i \in I}$  such that the agents optimize and asset, borrowing markets clear Next steps :

- 1. Restrict heterogeneity : Two types optimists and pessimists
- 2. Comparative statics with restricted contract spaces : standard debt contracts , short contracts
- 3. Equilibrium in unrestricted contract space

### Standard Debt Contracts

Let  $F_1$ ,  $F_0$  denote the beliefs the optimists and pessimists respectively, the contract space with standard debt contracts is given by

$$\mathcal{B}^{D} \equiv \{\psi(s) = \psi \in \mathbb{R}_{+}, 1, 0\}$$
(3)

Assumptions :

- 1.  $n_1 < \mathbb{E}_1[s] s^{min}$  and  $n_0 + n_1 > E_1[s]$
- 2.  $F_1$  dominates  $F_0$  in hazard rate order

$$rac{f_1(s)}{1-F_1(s)} < rac{f_0(s)}{1-F_0(s)}$$

## Principal-Agent problem

For asset prices  $p \in (\mathbb{E}_0[s], \mathbb{E}_1[s])$ , consider a contracting problem between borrower (optimist) and lender (pessimists).

$$\max_{a_1,\psi,q} a_1 \mathbb{E}_1 \left( s - \min(s,\psi) \right) \tag{4}$$

s.t

$$a_1p = n_1 + a_1q \tag{5}$$

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$$q = \mathbb{E}_0[\min(s,\psi)] \tag{6}$$

# General Equilibrium with Standard Debt Contracts

Using the solution to the principal agent problem we can construct a general equilibrium with standard debt contracts as follows

▶  $p^*: a_1(p) = 1$ ▶  $a_1^* = 1, m_1^* = 0$ ▶  $m_0^* = n_0 + n_1 - p^*$ ▶  $q^*(\psi) = \mathbb{E}_0[min(s, \psi)]$ ▶  $\mu_1^+ = \mu_0^- = 0$ ▶  $\mu_1^-$  (or  $\mu_0^+$ ) is a Dirac measure on  $\psi(p^*) \in \mathcal{B}^D$ 

#### Remarks

1. Competitive equilibrium allocates the bargaining power to the optimists (borrowers)

2. Equilibrium is essentially unique

#### Characterization : Standard Debt Contracts

We get the following FOC from the optimist's problem

$$p = F_0(\psi) \mathbb{E}_0[s|s < \psi] + [1 - F_0(\psi)] \mathbb{E}_1[s|s > \psi]$$
(7)

Return on endowment for the optimist  $R_1^L(\psi)$  is given by

$$\frac{\mathbb{E}_1[s] - \mathbb{E}_1[\min(s,\psi)]}{p - \mathbb{E}_0[\min(s,\psi)]}$$

### Comparative Statics : Standard Debt Contracts

Consider an equilibrium with standard debt contracts, Now perturb the beliefs to  $\tilde{F}_i$  such that  $\forall s$ 

$$\frac{\tilde{f}_{1}(s)}{1 - \tilde{F}_{1}(s)} \leq \frac{f_{1}(s)}{1 - F_{1}(s)}$$
(8a)
$$\frac{\tilde{f}_{0}(s)}{1 - \tilde{F}_{0}(s)} \geq \frac{f_{0}(s)}{1 - F_{0}(s)}$$
(8b)

We have the following result

- 1. Suppose above conditions are satisfied with equality on  $s \in (s^{\min}, \psi^*)$ , asset prices are higher
- 2. Suppose above conditions are satisfied with equality on  $s \in (\psi^*, s^{max})$ , asset prices are lower

# General Equilibrium with Short Selling

A typical short sale is described by two objects *margin* and *lender's fee*.

- 1. A trader (pessimist) borrows an asset from the lender (optimist)
- 2. The borrower sells the asset and raises *p* dollars from the market
- 3. The asset borrowing is backed by a gross cash collateral of  $(1 + m^s)p$
- 4. When the asset is returned the lender repays the collateral with a interest  $r^{rebate}(< r = 0)$ . This spread is the fee for lending the asset

$$\mathcal{B} \equiv \{ [\psi(s) = s], 0, \gamma \}$$

where

$$egin{aligned} &\gamma = (1+m^s)(1+r^{rebate})p\ &p-q(\gamma) = -r^{rebate}(1+m^s)p \end{aligned}$$

### General Equilibrium with Unrestricted Contract Space

*GE with unrestricted contract spaces are equivalent to Arrow Debreu economies with solvency constraints* Given a menu of arrow securities <sup>2</sup>, the price for the Lucas tree, the traders solve

$$\max_{a_i,m_i,z_i(s)} \int_{\mathcal{S}} [a_i s + m_i + z_i(s)] dF_i(s) \tag{9}$$

subject to

$$egin{aligned} a_i p + m_i + \int z_i(s) q^{AD}(s) ds &\leq n_i \ a_i s + m_i + z_i(s) &\geq 0 \quad orall s \in \mathcal{S} \end{aligned}$$

<sup>&</sup>lt;sup>2</sup>There are two degrees of freedom for the portfolio due to redundant assets - Lucas tree and the risk free bond. This is resolved by making the optimist hold the entire supply of the tree and none of the risk free asset

## General Equilibrium with Unrestricted Contract Space

Given an AD equilibrium  $\{p, q^{AD}, (a_i, m_i, z_i)\}$  we can implement it in a General Equilibrium with Collateralized Borrowing with

1. Contracts : 
$$eta_i = \langle \psi_i(s) = max(0, -z_i(s)), lpha_i = a_i, \gamma_i = m_i 
angle$$

- 2. Prices:  $q(\beta) = \int min[\alpha s + \gamma, \psi(s)]q^A D(s)$  and p
- 3. Portfolios :  $(a_i, m_i)$  and a Dirac measure  $\mu_i^-$  that puts weight on  $\beta_i$

Remark :

The non negativity of consumption in the AD equilibrium and the richness of the contract space implies that the AD eq is feasible with borrowing contracts.

## Characterizing a AD economy : Asset Prices

Suppose  $F_1$  dominates  $F_0$  is likelihood sense (or they satisfy MLRP), the pricing kernel of AD equilibrium is given by

$$q^{AD}(s) = max\left(\frac{f_0(s)}{R_0}, \frac{f_1(s)}{R_1}\right)$$

Where  $R_i$  (Agent i's return on wealth or the Lagrange multiplier on respective budget constraints )

#### Remarks

As before optimism about relative likelihood of downside states has no effect on the price of the Lucas tree

$$p = \int_{\mathcal{S}} sq^A D(s) ds$$

Suppose  $F_1$  dominates  $F_0$  is likelihood sense (or they satisfy MLRP), the portfolios allocation is given by the following

$$egin{aligned} z_1(s) &= -s\mathbb{I}_{sar{s}}\ z_0(s) &= s\mathbb{I}_{sar{s}} \end{aligned}$$

The asset is tranched so that the optimist hold the payoff in  $s > \bar{s}$ 

while selling it to the pessimist in  $s < \overline{s}$ 

#### Extra

- 1. Efficiency
- 2. Idiosyncratic risks
- 3. Measuring types of belief dispersions
- 4. Long run dynamics and survival
- 5. Endogenity of beliefs