

# Pricing and Liquidity with Sticky Trading Plans

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# environment

- continuous time
- Walrasian market for an asset
- asset supply:  $s \in (0, 1)$
- a continuum of investors, of total measure 1
- flow utility depends on preference type  $\theta$  and asset holding  $q$ .  
 $\theta \in \{l, h\}$  ,  $q \in \mathbb{R}_+$  ,  $v : \{l, h\} \times \mathbb{R}_+ \rightarrow \mathbb{R}$
- investors have deep pocket in cash

# liquidity shocks and trading opportunities

- at  $t = 0_-$ , all investors hold  $s$  and have preference type  $h$
- at  $t = 0$ , the preference type of all investors switches to  $l$
- two idiosyncratic random processes during recovery
  - preference type recovers with Poisson rate  $\gamma$
  - update trading plan with Poisson rate  $\rho$

## preference

$$v : \{h, l\} \times \mathbb{R}_+ \rightarrow \mathbb{R}_+ \\ (\theta, q) \mapsto v(\theta, q)$$

$$v(h, q) = \begin{cases} q, & \forall q \in [0, 1] \\ 1, & \forall q \in (1, \infty] \end{cases}$$

$$v(l, q) = \begin{cases} q - \delta q^{1+\sigma} / (1 + \sigma), & \forall q \in [0, 1] \\ 1 - \delta / (1 + \sigma), & \forall q \in (1, \infty] \end{cases}$$

- $v_q(h, q) > v_q(l, q), \forall q \in (0, 1)$ :  
 $l$  type will be the marginal investor on transition path
- $v(l, q)$  is strictly concave for  $q \in [0, 1]$ :  
asset holding for marginal investors to change smoothly
- $v_q(h, q) = v_q(l, q) = 0, \forall q \geq 1$ :  
investors hold at most 1 unit in SS
- $v_q(h, 0) = v_q(l, 0) = 1$

# definition of trading plan

trading plan updated at  $t$  is 
$$\begin{aligned} [t, \infty) \times \Omega &\rightarrow \mathbb{R}_+ \\ (u, \omega) &\mapsto q_{t,u}(\omega) \end{aligned}$$

- $u$ : the moment to purchase  $q_{t,u}$

such that

- the stochastic process  $(t, \omega) \mapsto q_{t,u}(\omega)$  is  $\mathcal{F}_{t-}$  measurable, where  $\{\mathcal{F}_t\}_{t \geq 0}$  is the filtration generated by the history of trading opportunities and preference shocks

the information at  $t$  can be reduced to: liquidity state  $\theta_t$

# additional assumption

- the function  $u \mapsto q_{t,u}(\omega)$  has bounded variations
- market price  $p : t \mapsto p_t$  is continuously differentiable in the transition dynamics

## investor's problem

$$\max_{q_{t,u} \geq 0, \forall u \geq t} \int_t^{\infty} e^{-r(u-t)} e^{-\rho(u-t)} \{ \mathbb{E}_t [v(\theta_u, q_{t,u})] du - p_t dq_{t,u} \}$$

- $e^{-r(u-t)}$ : discounting flow utility at  $u$
- $e^{-\rho(u-t)}$ : probability that the plan survives up until  $u$
- $\mathbb{E}_t [v(\theta_u, q_{t,u})]$ : expectation conditional on information at  $t$

Integration by part leads to

$$\max_{q_{t,u} \geq 0, \forall u \geq t} \int_t^{\infty} e^{-r(u-t)} e^{-\rho(u-t)} \{ \mathbb{E}_t [v(\theta_u, q_{tu})] - \zeta_u q_{t,u} \} du$$

where  $\zeta_u = rp_u - \dot{p}_u$

by point-wise optimization

$$\mathbb{E}_t [v_q(\theta_u, q_{t,u})] = \zeta_u$$

# market clearing condition at $u$

$$s = \int_0^u \rho e^{-\rho(u-t)} \{ (1 - \mu_{ht}) q_{t,u}(\{\theta_t = l\}) + \mu_{ht} q_{t,u}(\{\theta_t = h\}) \} dt + e^{-\rho u} s$$

- $q_{t,u}(\{\theta_t = \theta\})$ : trading plans made at  $t$
- $\rho e^{-\rho(u-t)} dt$ : measure of investors with trading plan  $q_{t,\cdot}(\theta_t)$
- $\mu_{ht} = 1 - e^{-\gamma t}$ : fraction of  $h$  type at  $t$

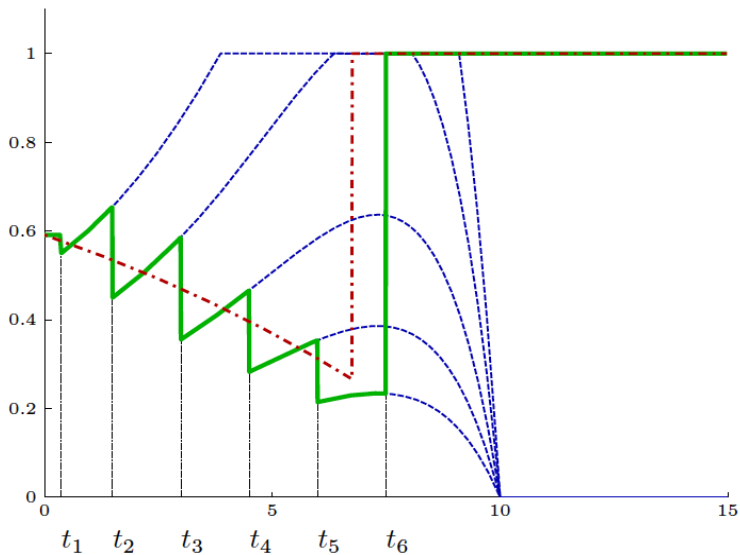


# equilibrium

The equilibrium is a price path  $p : t \mapsto p_t$ , and a collection of trading plans  $\{q_{t,\cdot}(\theta_t) : u \mapsto q_{t,u}(\theta_t)\}_{\forall t \geq 0, \theta \in I, h}$  such that

- given the price path, trading plan  $q_{t,\cdot}(\theta_t)$  solves the problem of investors of  $\theta_t$  updating plan at  $t$
- market clears at any  $t$

# trading dynamics



## characterization

$$\mathbb{E}_t [v_q(\theta_u, q)] = \xi_u$$

- $\mathbb{E}_t \{v_q(\theta_u, q) | \theta_t = l\} = q - \delta e^{-\gamma(u-t)} q^\sigma, \forall q \in [0, 1]$   
where  $e^{-\gamma(u-t)}$  is the probability to remain low type
- $v_q(\theta_u = l, q) = 1 - \delta q^\sigma, \forall q \in [0, 1]$
- $v_q(\theta_u = h, q) = 1, \forall q \in [0, 1]$

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- $\Rightarrow v'(\theta_u = h, q) = 1 > \mathbb{E}_t\{v'(\theta_u, q)|\theta_t = l\} > v'(\theta_u = l, q)$

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- $\Rightarrow q_{u,u}(\theta_u = h) > q_{t,u}(\theta_t = l) > q_{u,u}(\theta_u = l)$

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- $\Rightarrow q_{u,u}(\theta_u = h) > q_{t,u}(\theta_t = l) > q_{u,u}(\theta_u = l)$
- $q_{t,u}(\theta_t = l) > q_{u,u}(\theta_u = l)$  and  $\mathbb{E}_t\{v_q(\theta_u, q)|\theta_t = l\}$   
increasing in  $u$ : *round-trip trading*

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increasing in  $u$ : *round-trip trading*
- $q_{u,u}(\theta_u = h) > q_{t,u}(\theta_t = l)$ : *delay in recovery*

# trade volume

- round-trip trades raise trade volume
- infrequent updating reduces trade volume
- as  $\rho \rightarrow \infty$ , trade volume may be strictly higher than that of continuous trading



# delay in trade

- recovery takes longer
- welfare lower than that in continuous trading
- constrained efficient: endogenous intermediation by trading low type
- results depend on the curvature of utility of  $I$  type

# price dynamics

- if  $s < \sigma / (\sigma + 1)$ , prices are lower under sticky trading plans
- if otherwise, price may be hump-shaped and may be higher sometimes

## instrument of implementation

- tools: limit order, market order, trigger buy/sell order
- trading plan implementable with a rich set of instrument
- if limited: allocation point-wise optimization may not be feasible